



CAREER PATHWAY

FINANCE

Financial Clerks | Financial Examiners | Financial Specialists | Financial & Investment Analysts | Financial Risk Specialists | Personal Financial Advisors | Financial Managers

CAREER TECHNICAL COURSES

- 7
- 8
- 9 Business Foundations
- 10 Finance Foundations
- 11 Management Principles
- 12 Strategic Entrepreneurship
Fundamentals of Financial Service
Finance Capstone

INDUSTRY CREDENTIAL OPPORTUNITIES

- Ohio Driver's License - **1 Point**
- OSHA-10 - **1 Point**
- CPR First Aid - **1 Point**
- Leadership Excellence - Student - **3 Points**
- Lean Six Sigma Yellow Belt - **3 Points**
- Lean Six Sigma Green Belt - **6 Points**

COLLEGE CREDIT OPPORTUNITIES

Students who demonstrate proficiency in career tech courses in approved secondary programs can receive college credit for their approved coursework.

POTENTIAL PLACEMENT & INCOME - 

**May 2022 State Occupational Employment and Wage Estimates for Ohio*

- Financial Clerks | \$48,010
- Financial Examiners | \$74,380
- Financial Specialists | \$86,080
- Financial & Investment Analysts | \$89,560
- Financial Risk Specialists | \$101,050
- Personal Financial Advisors | \$112,460
- Financial Managers | \$145,720



FINANCE CAREER PATHWAY



SUBJECT
CODE

141000

BUSINESS FOUNDATIONS

This is the first course for the Business and Administrative Services, Finance, and Marketing career fields. It introduces students to specializations within the three career fields. Students will obtain knowledge and skills in fundamental business activities. They will acquire knowledge of business processes, economics, and business relationships. Students will use technology to synthesize and share business information. Employability skills, leadership, communications, and personal financial literacy will be addressed.

SUBJECT
CODE

143000

FINANCE FOUNDATIONS

This is the first course specific to Finance. It introduces students to the specializations offered in the career field. Students will obtain fundamental knowledge and skills in accounting, banking services, corporate finance, insurance, and securities and investments. They will acquire knowledge of financial analysis and application, business law and ethics, economics, international business and business relationships. Knowledge management and information technology will be emphasized. Employability skills, leadership, and communications will be incorporated in classroom activities.

SUBJECT
CODE

141025

MANAGEMENT PRINCIPLES

Students will apply management and motivation theories to plan, organize, and direct staff toward goal achievement. They will learn to manage a workforce, lead change, and build relationships with employees and customers. Students will use technology to analyze the internal and external business environment, determine trends impacting business, and examine risks threatening organizational success. Ethical challenges, project management, and strategic planning will also be addressed.

SUBJECT
CODE

141030

College Credit
CTENTRE001
1 Credit Hours

STRATEGIC ENTREPRENEURSHIP

Students will use innovation skills to generate ideas for new products and services, evaluate the feasibility of ideas, and develop a strategy for commercialization. They will use technology to select target markets, profile target customers, define the venture's mission, and create business plans. Students will take initial steps to establish a business; Students will calculate and forecast costs, break-even, and sales. Establishing brand, setting prices, promoting products, and managing customer relationships will be emphasized.

SUBJECT
CODE

143020

FUNDAMENTALS OF FINANCIAL SERVICES

Students will develop knowledge and skills needed in the banking, insurance, and investment industries. They will analyze banking products and services, determine ways in which insurance reduces risk, and calculate insurable losses. Students will also learn to sell financial products and build positive relationships with clients and colleagues. They will use financial ratios to evaluate company performance and select profitable investments for clients. Technology, employability skills, leadership, and communications will be incorporate in classroom activities.

SUBJECT
CODE

143030

FINANCE CAPSTONE

The capstone course provides opportunities for students to apply knowledge, attitudes and skills that were learned in a Finance program in a more comprehensive and authentic way. Capstones often include project-/problem-based learning opportunities that occur both in and away from school. Under supervision of the school and through community partnerships, students may combine classroom learning with work experience. This course can be delivered through a variety of delivery methods including cooperative education or internship.